

# Interview with founder **Christopher Kahl**



## **What distinguishes ePilot Mobility from other Carsharing providers?**

"We can make corporate and private customers happier due to our flexible offers. We believe that long term contracts are outdated and think in terms of quarterly contracts. Private Customers can also choose whether they prefer to pay by the minute or by the kilometer, by the day or by the hour. With leasing banks, other fleet and carsharing providers, the terms are much more regulated. We only provide the assets. The self-determined user can think about how he can travel more cheaply."

## **What has been a special moment on the ePilot Mobility journey since it was found?**

"The most exciting moment was in 2020 when incredibly large networks and corporate customers approached us. They asked when we would start and be able offer them a mobility budget. They liked our idea instantly. To create a company during a pandemic and to be welcomed in such a way by the market was a great experience."